









Blue Cross Blue Shield Blue Care Network of Michigan









Michigan Celebrates Small Business

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Entrepreneurial Climate	41	33	34	28	18	29	23	22	19	17	22
Entrepreneurial Change	47	42	33	10	6	13	29	34	31	23	26
Entrepreneurial Vitality	43	33	38	34	13	27	31	29	33	35	36

CLIMATE: The factors that support the entrepreneurial economy

CHANGE The direction and momentum of growth in the entrepreneurial economy

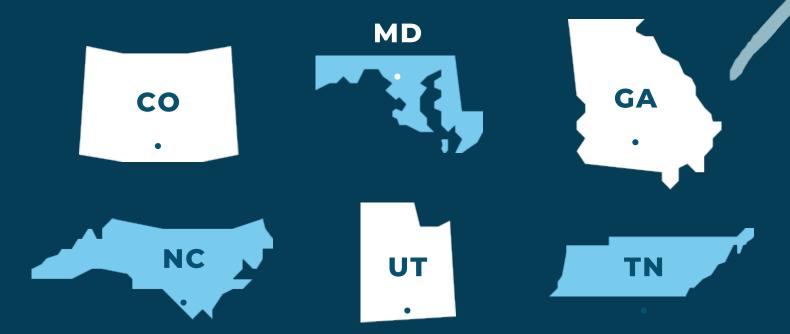
VITALITY The level of entrepreneurial/small business activity as a share of a state's total business economy

What will it take to put Michigan in the Top

Rigan has been stuck in the middle rankings for the past five years. This scorecard data can shed light on what the leading Entrepreneurial states were doing to shed light on how Michigan should rebuild the post COVID-19 world.

Lets take a look at 6 states that:

- Are in the Top 15 states for Entrepreneurial Change
- Underwent dramatic improvements from Bottom Ten to Top Ten rankings
- Have economies roughly similar to Michigan's in size and make up and do not have hard-to-repeat factors like abundance of natural resources



- No one small number of policy 'silver bullets'. Each state shows different economic "secondary drivers" that directly or indirectly supported state success.
- 2. Workforce, Education and Productivity are major drivers of entrepreneurial economy success in Colorado, Maryland and Utah.
- 3. In contrast, above average and Top 10 Business Costs and Legal Environment rankings appear to be major contributors to solid entrepreneurial economy rankings for North Carolina and Tennessee.
- 4. Georgia's Score Card data suggests a more unique path. The data suggests that for Georgia other factors not fully caputred by the Score Card's conventional economic development drivers are at play.

Where is Michigan currently in the TOP 10

- #1 PHYSICAL SCIENCE AND ENGINEERING WORKERS
- #2 WORKERS' COMPENSATION
 PREMIUMS
 #2 BUSINESS TAX BURDEN
- **#3 HOMEOWNERSHIP RATE**
- **#3 FOREIGN BUSINESS EMPLOYMENT GROWTH**
- **#4 PATENTS PER INNOVATION WORKER**
- #4 INDUSTRY RESEARCH AND
 #4-HIGHMENT
 EMPLOYMENT

- #6 ACT SCORES (SAT SCORES 39)
- #6 4Y+ TECH CREDENTIALS
- **#6 BUSINESS LIABILITY COSTS**
- **#7 UNIVERSITY RESEARCH AND**
- DEVELOPMENT #7 - US NEWS TOP GRADUATE
- **PROGRAMS**
- **#7 EXPORT INTENSITY GROWTH**
- **#8 LACK OF HEALTH INSURANCE**
- **#9 VOTER TURNOUT**

Where is Michigan currently in the

BOTTOMIO

- **#40 MALPRACTICE COSTS**
- **#41 LAW ENFORCEMENT EMPLOYEES**
- #41 BRIDGE QUALITY
- **#41 UNIVERSITY SPINOUT BUSINESSES**
- **#42 HATE CRIMES**
- **#42 PUBLIC HIGH SCHOOL GRADUATION RATES**

- **#43 CULTURAL INSTITUTIONS**
- **#43 NEXT GENERATION INTERNET**
- **#44 INCREASE IN HIGH PERFORMANCE**
- FIRMS #45 PRIME WORKING AGE RESIDENTS
- **#46 MANUFACTURING CAPITAL INVESTMENT GROWTH**
- **#47 UNEMPLOYMENT INSURANCE**
- COSTS #49 UNEMPLOYMENT INSURANCE TAX
- **STRUCTURE**

Where Michigan currently stands in Infrastructure

- **#11 WATER SYSTEMS**
- **#16 AIRPORT PERFORMANCE**
- **#20 ENERGY RELIABILITY**
- **#25 RURAL INTERNET ACCESS**
- **#28 BROADBAND CONNECTIONS**
- **#30 TRANSIT USE**

- **#31 MAJOR MARKET AIR ACCESS**
- **#33 BROADBAND COVERAGE**
- **#38 HIGHWAY QUALITY**
- #41 BRIDGE QUALITY
- **#43 NEXT GENERATION INTERNET**

Where Michigan currently stands in Education

- #6 ACT SCORE
- #6 4YR+ TECH CREDENTIALS
- #7 TOP RANKED GRADUATION
 PROGRAMS
- PROGRAMS #19 - TOP RANKED UNDERGRADUATE PROGRAMS
- **#20 BACHELOR'S DEGREE ATTAINMENT**

- **#35 NAEP READING**
- **#36 NAEP MATHEMATICS**
- **#39 SAT PERFORMANCE**
- **#42 PUBLIC HIGH SCHOOL GRADUATION**
- **RATES**

Where Michigan currently stands in Financing

- **#14 BUSINESS INCUBATORS**
- #22 SMALL BUSINESS TECHNOLOGY TRANSFER (STTR) FINANCING
- #25 EXPANSION/LATER STAGE VENTURE CAPITAL
- #25 SMALL BUSINESS INNOVATION RESEARCH (SBIR) FINANCING
 - #27 SEED/EARLY STAGE VENTURE CAPITAL

- **#30 PRIVATE LENDING TO SMALL BUSINESSES**
- #31 INITIAL PUBLIC OFFERING (IPO)
 FINANCING
- #33 SMALL BUSINESS INVESTMENT COMPANY (SBIC) FINANCING
- #38 BANK COMMERCIAL AND INDUSTRIAL LENDING

Seeds of Small Business Starts

#4 - INDUSTRY R&D

#6 - ENTREPRENEURIAL PROGRAMS

#7 - UNIVERSITY RESEARCH AND

DEVELOPMENT

#12 - PRIVATE BUSINESS PROFIT GROWTH

#15 - UNIVERSITY LICENSES TO SMALL

BUSINESSES

#20 - NET ESTABLISHMENT ENTRANCES INCREASE

#20 - 5-YEAR ESTABLISHMENT SURVIVAL

RATE

#27 - PATENTS PER R&D DOLLAR

#32 - GROWTH IN NUMBER OF SMALL

BUSINESSES

#41 - UNIVERSITY SPINOUT BUSINESSES

#46 - MANUFACTURING CAPITAL

INVESTMENT GROWTH

